

FORM CRS

CLIENT RELATIONSHIP SUMMARY

Summit Wealth Group LLC is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at <u>Investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: Financial Planning Services, Portfolio Management Services and Pension Consulting Services.

Account Monitoring: Accounts are reviewed quarterly or more frequently when market conditions dictate.

Investment Authority: We manage investment accounts on a *discretionary* basis whereby *we will decide* which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer *non-discretionary* investment management services whereby we will provide advice, but *you will ultimately decide* which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

Investment Offerings: We offer advice on equity securities, warrants, corporate debt securities (other than commercial paper), commercial paper, certificates of deposit, municipal securities, variable life insurance, variable annuities, mutual fund shares, United States government securities, options contracts on securities, options contracts on commodities, futures contracts on tangibles, futures contracts on intangibles, money market funds, real estate, REITs, ETFs, digital assets, interests in partnerships investing in real estate and interests in partnerships investing in oil and gas interests.

<u>Account Minimums and Requirements:</u> In general, we do not require a minimum dollar amount to open and maintain an advisory account; however, we have the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to manage effectively.

Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 and Form ADV Part 2 Appendix 1 Brochures Items 4 and 5 by clicking this link https://adviserinfo.sec.gov/firm/brochure/166118

Key Questions to Ask Your Financial Professional

- ⇒ Given my financial situation, should I choose an investment advisory service? Why or Why Not?
- \Rightarrow How will you choose investments to recommend to me?
- ⇒ What is your relevant experience, including your licenses, education and other qualifications?
- \Rightarrow What do these qualifications mean?

FEES AND COSTS WHAT FEES WILL I PAY?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services.

- Asset Based Fees Payable quarterly in advance. Since the fees we receive are asset-based (i.e. based on the
 value of your account), we have an incentive to increase your account value which creates a conflict especially for
 those accounts holding illiquid or hard-to-value assets;
- Hourly Fees Follow-up implementation work is billed separately at the rate of \$300 per hour;
- Fixed Fees For financial planning fees, we generally charge a fixed fee ranging from \$300 up to \$2,500 (negotiable)
- Other Fees Clients pay the following addition fees and/or expenses: mutual fund expenses, ticket charges, custodial fees

Examples of the most common fees and costs applicable to our clients are:

- Custodian fees
- Account maintenance fees
- Fees related to mutual funds and exchange-traded funds
- Transaction charges when purchasing or selling securities
- Other product-level fees associated with your investments

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For detailed information, refer to our Form ADV Part 2A, Items 5 and 6 and Form ADV Part 2 Appendix 1 Brochures by clicking this link https://adviserinfo.sec.gov/firm/brochure/166118

Key Question to Ask Your Financial Professional:

⇒ Help me understand how these fees and costs affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

LEGAL OBLIGATIONS TO CLIENTS WHEN ACTING AS THE INVESTMENT ADVISOR? What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- Third-Party Payments: Persons providing investment advice on behalf of our firm are licensed as independent insurance agents. These persons will earn commission-based compensation for selling insurance products. Insurance commissions are separate and in addition to our advisory fees. This practice presents a conflict of interest because they have an incentive to recommend insurance products to you for the purpose of generating commissions rather than solely based on your needs.
- Because our revenue is derived from asset-based fees, we have an incentive to grow your account as much as possible. This could cause us to take overly aggressive positions in conflict with your interests in an attempt to grow your account, or could incentivize us to inflate the valuations of illiquid investments held in your account.

Key Question to Ask Your Financial Professional:

 \Rightarrow How might your conflicts of interest affect me, and how will you address them?

Refer to our Form ADV Part 2A and Form ADV Part 2 Appendix 1 Brochures by clicking this link <u>https://adviserinfo.sec.gov/firm/brochure/166118</u> to help you understand what conflicts exist.

How do your financial professionals make money?

The financial professionals servicing your account(s) are compensated in the following ways: salary and bonus. Financial professionals' compensation is based on the following factors:

- Based on the amount of client assets they service; and
- The revenue the firm earns from the person's services or recommendations.

Your financial professional can receive more money by recommending that you invest in an insurance product and you choose to purchase such products through that financial professional.

DISCIPLINARY HISTORY

DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE A LEGAL OR DISCIPLINARY HISTORY?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit <u>Investor.gov/CRS</u> for a free and simple research tool.

Key Question to Ask Your Financial Professional:

 \Rightarrow As a financial professional, do you have any disciplinary history? For what type of conduct?

ADDITIONAL INFORMATION

HOW DO I GET ADDITIONAL INFORMATION ABOUT YOUR FIRM AND SERVICES?

You can find additional information about your investment advisory services and request a copy of the relationship summary at (888) 439-3041 or by clicking this link provided https://adviserinfo.sec.gov/firm/brochure/166118

Key Question to Ask Your Financial Professional:

- \Rightarrow Who is my primary contact person?
- \Rightarrow Is he or she a representative of an investment adviser or a broker-dealer?
- \Rightarrow Who can I talk to if I have concerns about how this person is treating me?